

Welcome to Candler County House Rural Development Council

September 6, 2017



Candler County School District

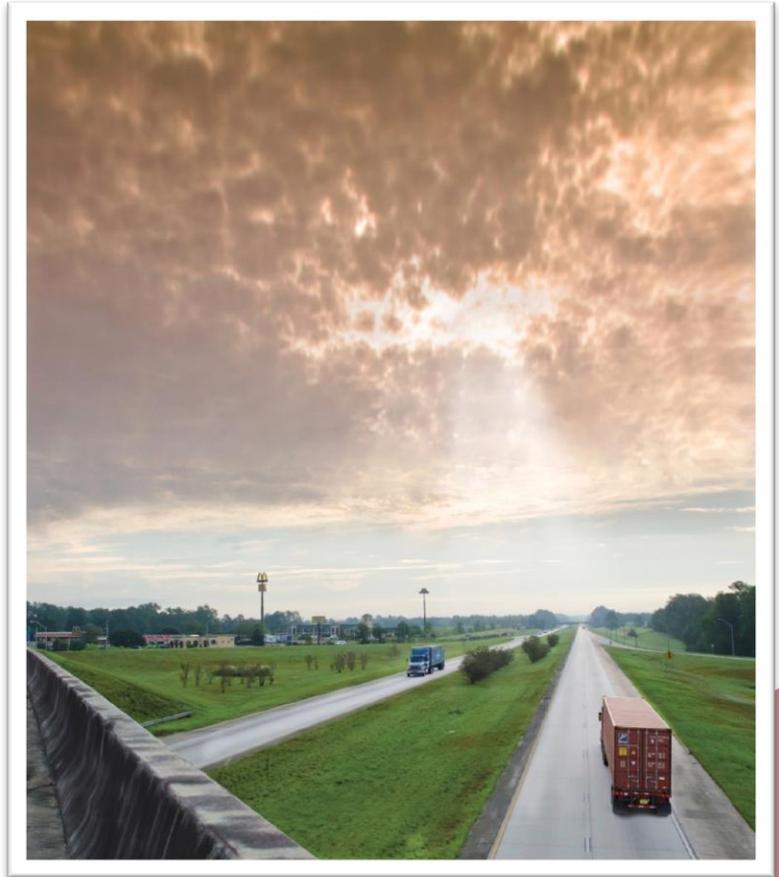


- Charter school system
- Soft skills training
- Apprenticeship program
- Dual Enrollment

Transportation/Logistics

- Metter Municipal Airport
- Access to I-16
- Pioneer Rail
- 60 miles – Georgia Ports

Authority



Georgia Ready for Accelerated Development (GRAD) Site

- 125 total acres:
 - 50 contiguous acres
 - 50 contiguous acres
 - 25 contiguous acres
- Permitted and jurisdictional letter of determination (wetlands)
- Utilities:
 - Natural Gas: 4"- 50 psi distribution line
 - Power
 - Fiber
 - Water: 8" main and 10" line
 - Sewer: 8" main



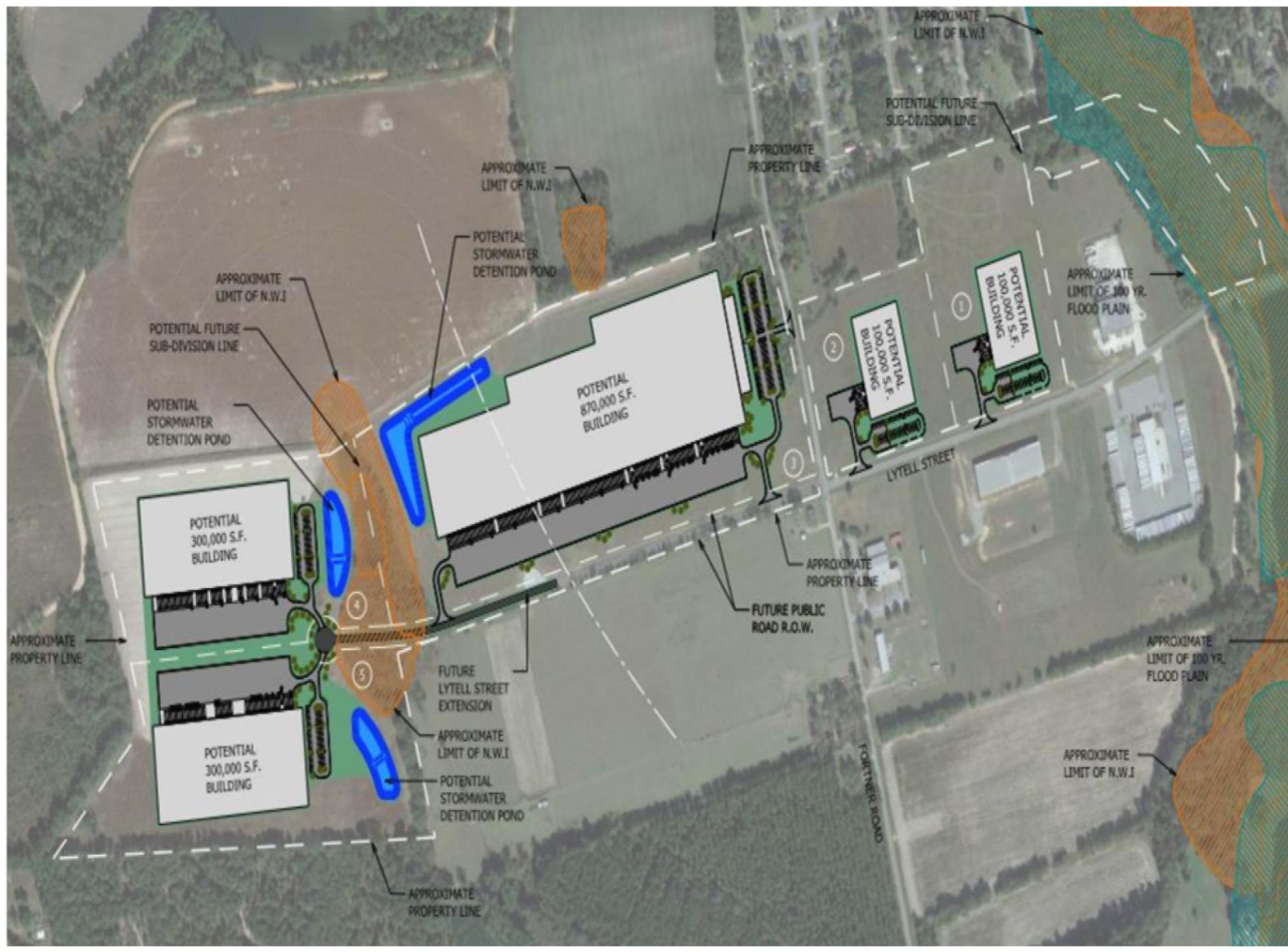
100+ Acres

34 Acres

HAWTHORNE ROAD

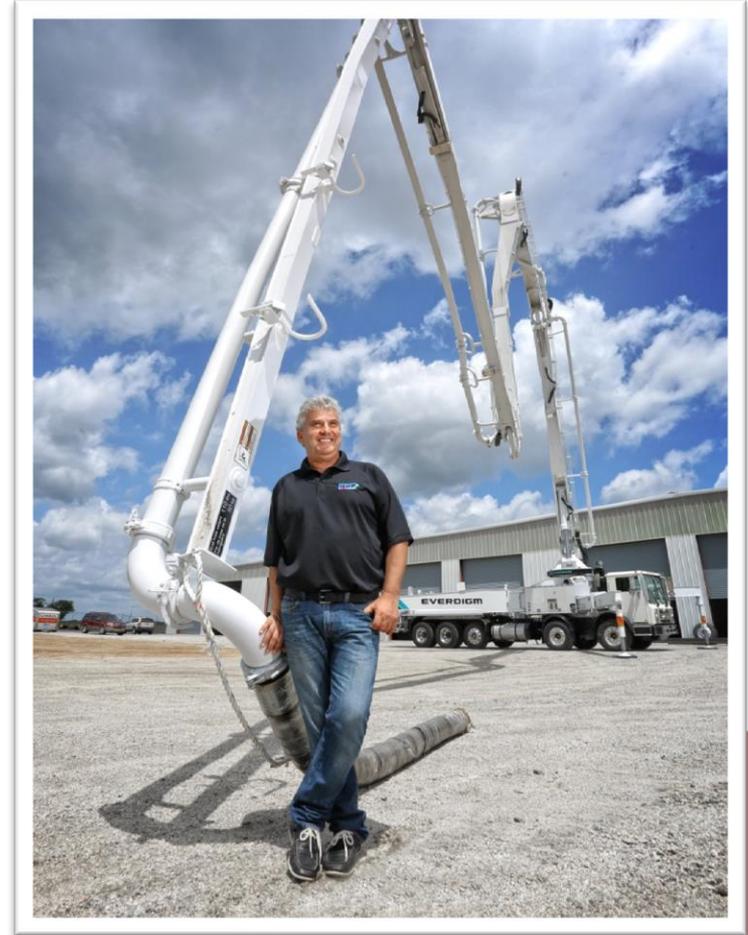
LYTEL CENTER

SA-7218B-01



Leading Existing Industries in Candler County

- Linzer Products Corp.
- Flint Industries
- CPE America
- The Peterbilt Store
- Pepsi Distribution Co.



Downtown Development

- Retail, hotel, restaurant developments at I-16 interchange 104
- Investments to revitalize the historic downtown:
 - “Pineland in the Park” in downtown Metter
 - Façade improvements
 - Metter Depot

Facts

- Unemployment Rate: 4.6%
- Average Weekly Wages (all industries): \$538
- Average Annual Wages (all industries): \$27,962
- Candler County is ranked the 152nd lowest average wage county out of the 159 counties in Georgia
- Total population living poverty: 31.8%
- Under 18 years living in poverty: 46.7%

Thank You

Molly Olson
Executive Director
912-314-4565
molly@selectcandler.com





Phone • Internet • TV • Computer • Security



A Program of:



History of Pineland Telephone Coop.

1951 – Established in Candler & Emanuel counties

1952 – First loan from REA approved (March)

1983 – Single line service available to all customers, no more party lines



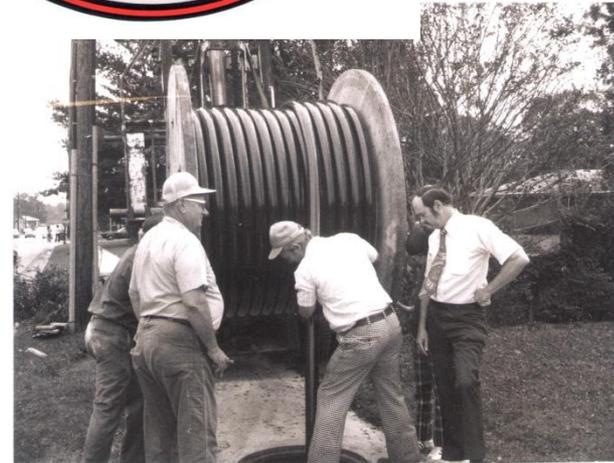
History of Pineland Telephone Coop.

1996 – Added Dial-Up Internet @ 56kbps

1998 – Pineland added long distance service @ 10¢ per minute

2001 – Added High-Speed Internet @ 256kbps or 1.5 mbps over copper lines

2005 – PTC began FTTH project in Adrian, constructing nearly 3,100 miles since in nine counties

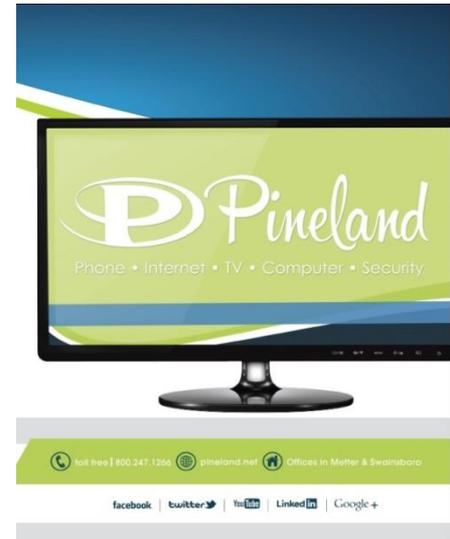


A Program of:
NTCA THE RURAL BROADBAND ASSOCIATION

 **Pineland**
Phone • Internet • TV • Computer • Security

Pineland TV Plus Added

2005 – TV service added with 195 channels in three DMAs. Today's lineup includes over 200 channels with 129 HD channels, Pay Per View, Video On Demand, Digital Video Recording, and Watch TV Everywhere for Residential Customers



FREE



HDTV

channels for all Pineland TVPlus customers

P Pineland
Phone • Internet • TV • Computer • Security

*HDTV set-top box upgrade free to existing customers. Call to verify if HDTV is available in your area. Offer valid December 19 - January 31.

Offices in Metter and Swainsboro | 800.247.1266
www.pineland.net



New Product Lines and Locations

2008 – Acquired Baker and Owens Computer Solutions (Statesboro)

2009 – Acquired Southeast Fire & Burglar Alarm Company, a company founded in 1999

2010 – Expanded into 1st CLEC area; **Swainsboro**

Telephone
Local | Long Distance
VOIP | Key Phones | PBX
FEATURES:
Call Waiting | Voicemail | Caller ID

Internet
FIBER:
Fast and reliable;
delivered direct to you.

10 Mbps | 20 Mbps | 40 Mbps | 100 Mbps

Television
• HDTV
• Local Channels
• Digital Music
• Video OnDemand
• Pay Per View

Computer Services
NOW AVAILABLE:
Business Hosting

- Cloud Hosted Email
- Web & Site Hosting
- Data Recovery & Backup
- Website & On-Site Support
- System Migration
- Cloud & Certified Personnel
- Advanced Business Networking
- Hardware Plans for Business

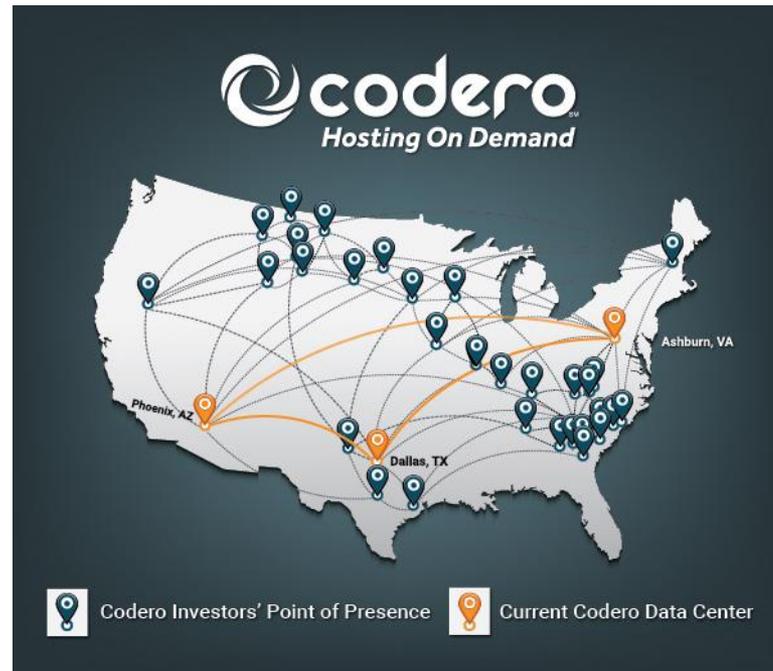
Security **RESIDENTIAL & COMMERCIAL**
State Certified Fire Testing

- New Systems
- Existing Systems
- Surveillance Systems
- Fire Protection
- Smart Technology
- GPS Tracking

*Computer Services are Commercial only

Codero added at Pineland

- June 2015, Pineland along with 310 other rural telcos acquired **Codero Holdings, Inc.**
- **Codero** is the home of high-quality dedicated, cloud, managed, and patented On-Demand Hybrid Hosting Services.



Continued Growth

2015 – Acquired Southeastern Alarm and Technologies Company

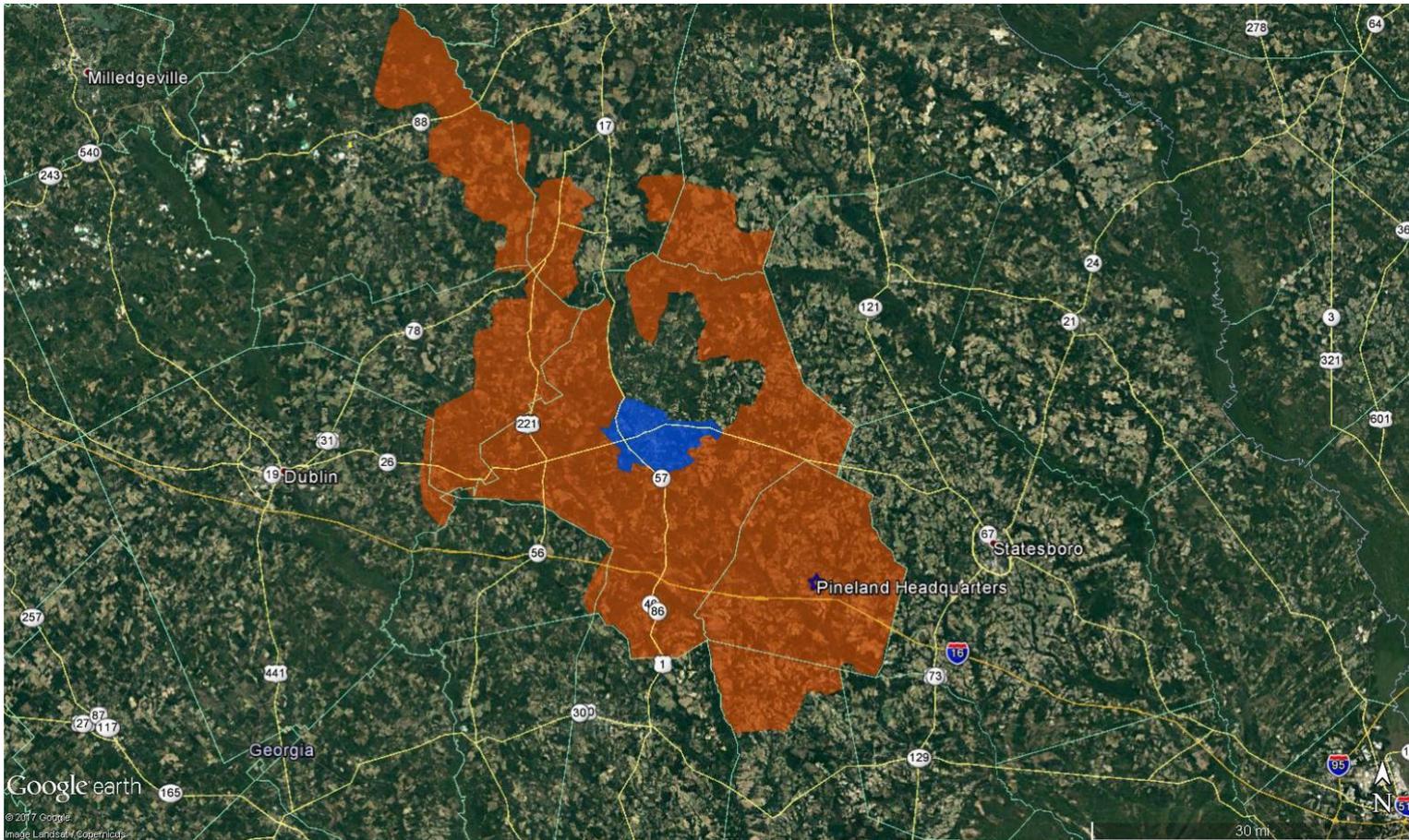
2016 – Began service in 2nd CLEC; **Claxton**

2017 – Acquired Broadtech Solutions computer company (Vidalia); and SDS Southern Digital Systems (Glennville)

2017 – Began serving 3rd CLEC; **Vidalia**



Service Area



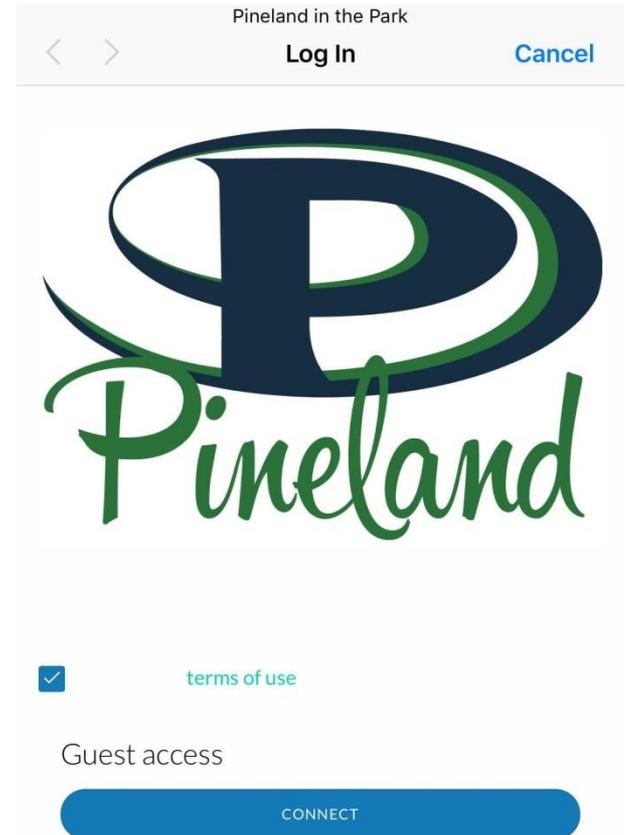
By the end of 2017, all Pineland customers will have access to Gigabit enabled internet speeds.....



Pineland Partners

- City of Metter
- Candler County Schools
- Candler County Industrial Development Authority
- East Georgia State College
- Altamaha EMC

Pineland in the Park



Pineland in the Park



A Program of:
NTCA THE RURAL BROADBAND ASSOCIATION

P Pineland
Phone • Internet • TV • Computer • Security

TeleHealth

Candler County Schools



Welcome Tiger Parents!

Fall 2015
Open House Event
Telehealth Information

What is Telehealth?

- It is a partnership with local physicians that lets school nurses offer clinic services at school.
- Parents can have their children seen through video conferencing and nurses can use wireless stethoscopes through this technology.

Why should you sign your Tiger up?

- You avoid having to go to and from the doctor's office.
- You don't worry about missing work or having your student miss class.
- There is no waiting at the doctor's office -- nurses set an appointment at school.

How to sign up!

Fill out and return the forms given to you at Open House or at the nurse's office anytime to fill out the form. Return them to the nurse to finish enrolling your student into the program.

Tiger Telehealth Candler County School Clinic
Medical Update Form

Student's Name: _____ School: _____
 Patient Name: _____
 Date of Birth: _____
 Address: _____
 City: _____ State: _____ Zip Code: _____ County: _____
 Student Resides With: _____
 Guardian's Information
 Name: _____
 Address (if different from above): _____
 City: _____ State: _____ Zip Code: _____
 Employer: _____ Work Number: _____
 Home Phone: _____ Cell Phone: _____
 Medical Information
 Primary Physician: _____
 List Medication Allergies: _____
 List all current Medications/Dosages: _____
 List all Medical Problems: _____
 List all Previous Insurance: _____
 Name: _____
 Signature of Parent/Guardian: _____
 Date: _____
 I have read, understood, and agree to the terms of this form.

Today's Date: _____
 Patient Name: _____
 Patient's Date of Birth: _____
 Patient's Address: _____
 Patient's City: _____ State: _____ Zip Code: _____
 Patient's Weight: _____
 Patient's Height: _____
 Patient's Primary Physician: _____
 Patient's Allergies: _____
 Patient's Current Medications: _____
 Patient's Insurance: _____
 Patient's Signature: _____
 Patient's Date: _____

Appointment Start Time: _____
 Appointment Completion Time: _____
 Appointment Start Time: _____
 Appointment Completion Time: _____



A Program of:
NTCA THE RURAL BROADBAND ASSOCIATION

East Georgia State College

Bob Cat Villas South & West



***Bob Cat Villas South
Established August 2011***



***Bob Cat Villas West
Established June 2016***



***Bob Cat Villas West
Ribbon Cutting June 22, 2016***



Smart Rural Announcement

October 2016

Pineland Telephone receives state's first Smart Rural Community award

by Jerri Goodman

While the big cities are bragging about the achievements they are now making, Pineland Telephone Cooperative has already been there and done that for their local community.

And during Thursday's State of the Community, Pineland General Manager Dustin Durden made a surprise announcement to the community: Pineland Telephone has received the NTCA Smart Rural

Community Award. Pineland is the first company in Georgia to receive this award.

"It is always amusing to me to watch how the trade or business press covers the big news of Google Fiber and their broadband deployments. They tout the 'new technology' that they are bringing to neighborhoods in Kansas City, Atlanta, Charlotte, Austin and other cherry-picked areas of the country.

"The elected officials in those large cities tout what a major impact the investments that Google is making will have on their communities. What you don't hear too often in the press is how Pineland and other companies in rural America are doing the exact same thing that Google is doing in the



Dustin Durden

hard-to-reach places of our country."

Because of this, NTCA-The Rural Broadband Association developed the Smart Rural Community Program, Durden said.

"The goal of the NTCA Smart Rural Community initiatives is to foster the development of smart commu-

nities throughout rural America and Canada by encouraging innovative implementation of broadband solutions and access to next-generation applications for distance learning, telehealth services, public safety and security. Since 2013, 32 communities have been awarded the NTCA Smart Rural Community Award."

As part of this award, Durden said, "Metter and Candler County will now have at its disposal new

marketing material tailored for the award recipients including road signs that will identify us as a Smart Rural Community. It is our goal that this award will only help to tell the story of how truly 'Everything, including broadband, is Better in Metter.'

To receive the award, Durden said, the cooperative had to go through an intense application process, including an essay

See PINELAND p. 2B

PINELAND

explaining how citizens in the community are utilizing broadband to make the community better.

Pineland highlighted the Candler County Schools Telehealth program and how, through the use of broadband supplied by Pineland, students in Candler County are receiving high quality medical services including primary care, specialty and mental health care services without the student missing school or the parent missing work.

"Since its founding in 1951, Pineland Telephone Cooperative's mission has been to serve the rural communities of southeast Georgia with progressive communication services," Durden said. "Since 1953, the communities of Met-

ter and Candler County and Pineland have worked together to see that the services offered by Pineland are utilized to help create a more vibrant place to live and do business.

"In the early days, these services included private line telephone services. In later years, these services included long distance calling and dial-up internet. Today, through the commitment of our board of directors and the fine work our employees do every day, citizens in Metter and Candler County have access to the latest in progressive broadband technology through our state-of-the-art fiber network which spans throughout the county to every citizen both young and old."



Pineland Telephone General Manager Dustin Durden shares the cooperative's 'surprise announcement'

at Thursday's State of the Community at Willow Lake.



A Program of:
NTCA
THE RURAL
BROADBAND
ASSOCIATION



Phone • Internet • TV • Computer • Security

Metter & Candler County Announcement State of the Community Address



A Program of:
NTCA THE RURAL BROADBAND ASSOCIATION

P Pineland
Phone • Internet • TV • Computer • Security

Recreating Pineland's Success

1. Leverage every economic resource possible (RUS, USF, UAF, etc.)
2. Focus on long-term benefits and business plans that future proof the network.
3. Empower employees to learn new technologies and not be afraid of failure.
4. Look for partnerships that make sense from a financial and shared value perspective.
5. The time is NOW.



Phone • Internet • TV • Computer • Security

Thank You!!

Dustin Durden

General Manager

(912) 685-2121

ddurden@pinelandtelco.com

