Georgia Ports Authority:
Southeastern Port of Choice

Lee Beckmann
Manager of Governmental Affairs
October 24, 2017
5 DEEPWATER TERMINALS

Ocean Terminal
Colonel’s Island
Mayor’s Point
East River

Garden City
ECONOMIC ENGINE
STATEWIDE IMPACT

$84.1 BILLION IN SALES
$20.4 BILLION IN INCOME
$33.2 BILLION IN STATE GDP
370,000 JOBS

Source: Terry College of Business, University of Georgia (FY2014)
RECORD GROWTH FOR GARDEN CITY TERMINAL
5-YEAR TEU ANNUAL GROWTH RATE

FY13 2.94
FY14 3.13
FY15 3.66 WEST COAST LABOR DISPUTE
FY16 3.60
FY17 3.85 RECORD YEAR!

(in TEU Millions)

+6.9%
SAVANNAH: #4 AND FASTEST GROWING

TOP 10 PORTS: 10-YEAR GROWTH RATE CY2006-2016

Source: AAPA; throughput excluding domestic
PANAMA CANAL EXPANSION COMPLETE!

GAME CHANGER!
PANAMA CANAL EXPANSION: MARKET EXPANDS WEST

Source: U.S. Department of Commerce Bureau of Economic Analysis; BCG analysis
WHAT ARE THE GATEWAY PORTS?

10K+ TEU VESSEL CALLS FROM JULY 1, 2016 – JUNE 30, 2017

Source: American Shipper BlueWater Reporting & Carrier Websites July 2017
CONSOLIDATED ALLIANCES AND LARGER VESSELS REQUIRE INFRASTRUCTURE INVESTMENT:

<table>
<thead>
<tr>
<th>Water</th>
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<tbody>
<tr>
<td>On Terminal</td>
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<tr>
<td>Road</td>
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<td>Rail</td>
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SAVANNAH HARBOR EXPANSION PROJECT (SHEP) UPDATE

Overall project: nearly 30% complete

OXYGEN INJECTION 90% COMPLETE

CSS GEORGIA 100% COMPLETE

INNER HARBOR DEEPENING

DIKE RAISING COMPLETE

SEDIMENT BASIN 70% COMPLETE

ENTRANCE CHANNEL 60% COMPLETE

WATER SUPPLY IMPROVEMENT 90% COMPLETE

SEDIMENT BASIN 70% COMPLETE
CAPITAL INVESTMENT OVER THE PAST 10 YEARS: $1B

CAPITAL INVESTMENT OVER THE NEXT 10 YEARS: $2B

$137M approved for FY18
GEORGIA’S TEN-YEAR $10B FREIGHT MOBILITY PLAN

IMPROVES CONNECTIVITY BETWEEN SAVANNAH, MACON, AND METRO ATLANTA

SAVANNAH
- I-16/I-95 interchange
- I-16 widening
- 30% REDUCTION IN DELAYS

MACON
- Dedicated truck lanes
- 40% REDUCTION IN DELAYS

METRO ATLANTA
- Express lanes on I-285 and GA 400
- 70% REDUCTION IN DELAYS
INLAND TERMINALS

Appalachian Regional Port

Cordell Intermodal Services

Savannah Port

Atlanta Inland Terminals

Next region: NE GA

4,700 MILES OF RAIL AND COUNTING

REQUIRING UP TO 100,000 FEWER TRUCKS
MEGA RAIL TERMINAL: NOW VS. FUTURE

LIFT CAPACITY WILL BE INCREASED TO 1M

• $44M FEDERAL GRANT AS PART OF $128M PROJECT
• GPA VIEWED AS A “PORT OF NATIONAL SIGNIFICANCE”
• GPA WILL HAVE LARGEST RAIL FACILITY ON EAST COAST
GPA MID-AMERICAN ARC

- UNIT TRAIN READY
- 25 TRAINS/WEEK TO MID-AMERICA
- COMPETITIVE TRANSIT AND PRICING
- LARGEST SE INTERMODAL TRANSIT
THANK YOU!