Hospital Corporation of America ("HCA")

- **Nationally**
  - 185 Hospitals*
  - 120 Ambulatory Surgery Centers
  - 72 Free Standing Emergency Departments
  - 123 Urgent Care Centers
  - 28.2M Patient Encounters

- **Georgia**
  - 10 Hospitals
    - Rural and Urban
    - Level I, II, and III Trauma Centers
    - Adult and Children
    - Teaching Hospital
  - 7 Ambulatory Surgery Centers
  - 1,847 Beds
  - 9,524 Employees
  - $108,956,093 Total Uncompensated Care
  - $43,509,551 in State Taxes
  - $817,631,499 investment in Georgia
Question:

HCA’s Experience With Patient Access, Outcomes and Affordability With and Without CON

- HCA Operates in 23 States
- 7 Have No CON Regulation
- Several Have Less Stringent CON Regulations

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Georgia</td>
<td>Yes</td>
<td>18%</td>
<td>12%</td>
<td>24.9%</td>
</tr>
<tr>
<td>Texas</td>
<td>No</td>
<td>15%</td>
<td>15%</td>
<td>15.3%</td>
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<td>Indiana</td>
<td>No</td>
<td>22%</td>
<td>7%</td>
<td>27.6%</td>
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<tr>
<td>Florida</td>
<td>Yes</td>
<td>20%</td>
<td>12%</td>
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<td>Tennessee</td>
<td>Yes</td>
<td>22%</td>
<td>11%</td>
<td>33.6%</td>
</tr>
<tr>
<td>South Carolina</td>
<td>Yes</td>
<td>20%</td>
<td>9%</td>
<td>33.7%</td>
</tr>
</tbody>
</table>

*2017 Census Data & Medicaid Enrollment Data (medicaid.gov)
** The Henry J. Kaiser Family Foundation
*** 2010 US Census Data
Question: HCA’s Experience With Patient Access, Outcomes and Affordability With and Without CON

<table>
<thead>
<tr>
<th>State</th>
<th>CON Regulation</th>
<th>Life Expectancy (2009)</th>
<th>Cancer Incident Rate per 100,000 (2014)</th>
<th>Deaths Due to Diseases of the Heart per 100,000 (2016)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Georgia</td>
<td>Yes</td>
<td>77.2 (41st)</td>
<td>453.4 (19th)</td>
<td>179 (15th)</td>
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<tr>
<td>Texas</td>
<td>No</td>
<td>78.5 (30th)</td>
<td>402.2 (43rd)</td>
<td>167.7 (19th)</td>
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<tr>
<td>Indiana</td>
<td>No</td>
<td>77.6 (39th)</td>
<td>435.8 (34th)</td>
<td>180.6 (14th)</td>
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<tr>
<td>Florida</td>
<td>Yes</td>
<td>79.4 (22nd)</td>
<td>410 (40th)</td>
<td>146.2 (39th)</td>
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<tr>
<td>Tennessee</td>
<td>Yes</td>
<td>76.3 (43rd)</td>
<td>445.7 (26th)</td>
<td>198.8 (10th)</td>
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<tr>
<td>South Carolina</td>
<td>Yes</td>
<td>77 (42nd)</td>
<td>433.3 (35th)</td>
<td>167.7 (18th)</td>
</tr>
</tbody>
</table>

Source: The Henry J. Kaiser Family Foundation (2009)
**Question:**

HCA’s Experience With Patient Access, Outcomes and Affordability With and Without CON

<table>
<thead>
<tr>
<th>State</th>
<th>CON Regulation</th>
<th>Average Annual Employer-Based Annual Premium (2016)</th>
<th>Hospital Expenses per Inpatient Day (2015)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Georgia</td>
<td>Yes</td>
<td>$6,055 (28th)</td>
<td>$1,665 (42nd)</td>
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<td>Texas</td>
<td>No</td>
<td>$5,863 (38th)</td>
<td>$2,292 (23rd)</td>
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<td>No</td>
<td>$6,130 (25th)</td>
<td>$2,280 (25th)</td>
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<td>Yes</td>
<td>$6,260 (18th)</td>
<td>$2,087 (31st)</td>
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<td>Yes</td>
<td>$5,543 (47th)</td>
<td>$1,704 (40th)</td>
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<td>South Carolina</td>
<td>Yes</td>
<td>$5,797 (41st)</td>
<td>$1,938 (33rd)</td>
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</tbody>
</table>

Source: The Henry J. Kaiser Family Foundation
Question:
Recommended Changes to Certificate of Need

House Bill 299

- Elimination of capital expenditure and equipment thresholds.
- Deregulation of hospital behavioral health services.
- Allow expansion of beds more easily (reduce threshold from 75% to qualify for 10% expansion without CON to 60% to qualify for 20% expansion).
- Exempt from CON review freestanding emergency departments that are tied to a hospital's license and within 35 miles of the hospital.