The Failure of Georgia’s Certificate-of-Need (CON) Laws

• My opinions are based on my own
  • peer-reviewed academic studies,
  • data-driven analysis, and
  • review of studies assessing the impact of CON laws.
Examples of CON Laws in Georgia

• A hospital needs permission to add a new hospital bed.
• Permission is required for a new provider to open a new hospital.
• Permission is required to purchase an MRI machine, CT scanner, or PET scanner.
• Permission is required to open an ambulatory surgery center.
What is a CON Law?

• A CON law is, essentially, a permission slip to compete.
How does CON affect access to care?

• CON laws reduce access to medical care facilities in Georgia.
How do CON laws impact rural areas?

• CON laws harm the rural population in Georgia.
Do CON laws improve healthcare quality?

• CON laws reduce the quality of medical services.
Do CON laws increase indigent care?

- CON laws do not increase resources devoted to indigent care.
In summary...

• CON laws have no upside. As my research demonstrates, they have failed to achieve their intended goals of
  • ensuring an adequate supply of healthcare resources,
  • protecting access in rural and underserved communities,
  • promoting high-quality care,
  • supporting charity care, and
  • controlling cost.