

# *Supporting Business Success Across All Georgia*



Workforce training for business success

## Who We Are

### **Georgia's workforce training incentive for qualified new, expanding and existing companies**

- › Ranked No. 1 in national surveys of site selection professionals
- › National model for customized workforce training
- › A division of the Technical College System of Georgia (TCSG)



## What We Do

**Design, develop and deliver customized, strategic workforce solutions... *free of charge***

- › Customized post-employment and job-specific training
- › Productivity enhancement
- › Leadership and professional development



## How We Do It

**Through a unique, time-tested process based on a fully integrated partnership with each company**

› **The Quick Start Process**

- ◆ **Company staffing plan**
- ◆ **Needs analysis**
- ◆ **Instructional development**
- ◆ **Delivery of customized workforce training**



## Across a Wide Range of Industries

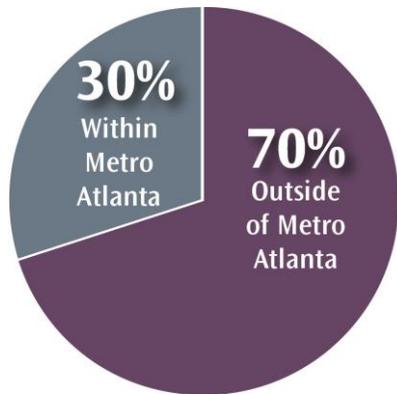
- › Traditional manufacturing
- › Advanced manufacturing
- › Biomanufacturing
- › Warehouse/Distribution
- › Customer service/Customer contact
- › Headquarters operations



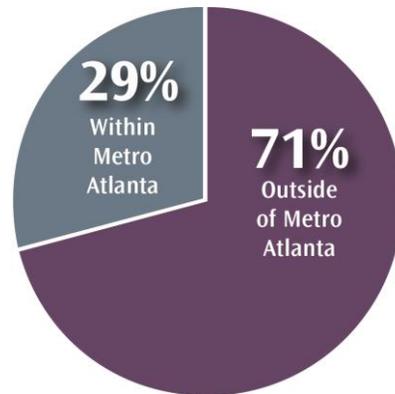
## The Numbers Tell the Story

### In FY2017, Quick Start...

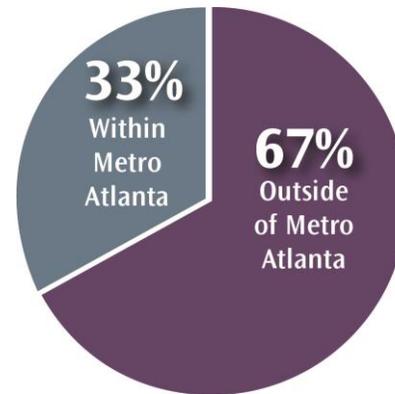
- › Delivered 96 customized workforce training projects



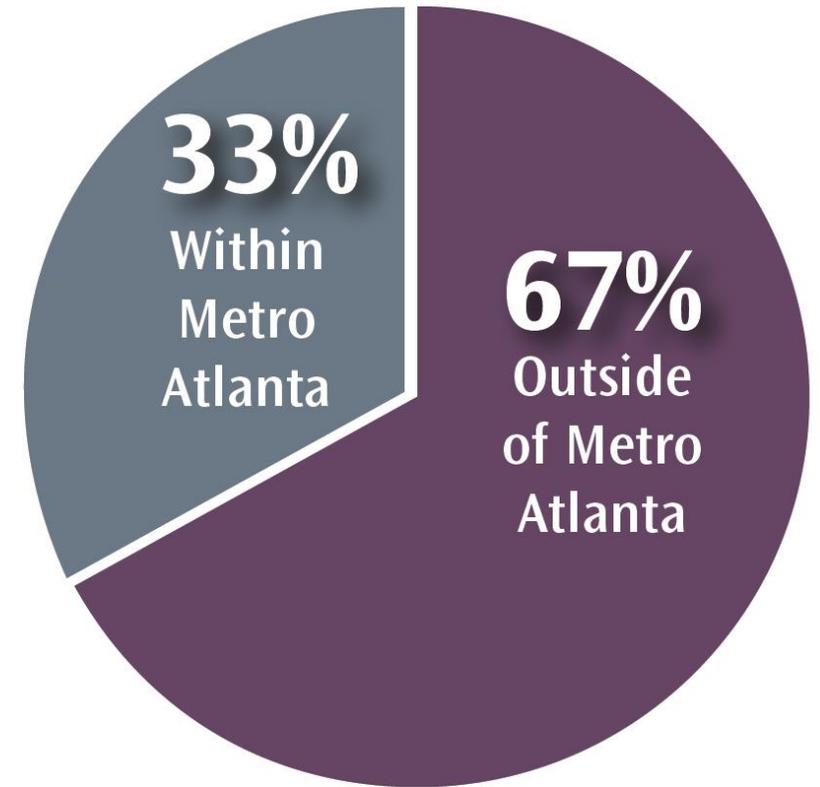
**2014**



**2015**



**2016**



**2017**

## Attracting Foreign Investment

### In FY2017...

- › 32% of Quick Start projects were with companies of international origin
- › Quick Start worked on 31 projects with companies from 14 different countries



Australia



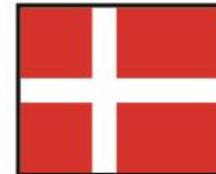
Belgium



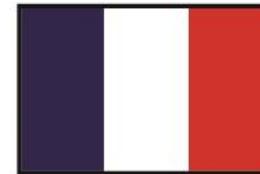
Canada



China



Denmark



France



Germany



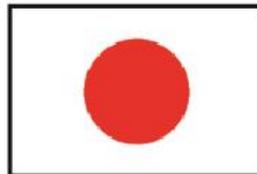
Ireland



Israel



Italy



Japan



South Korea



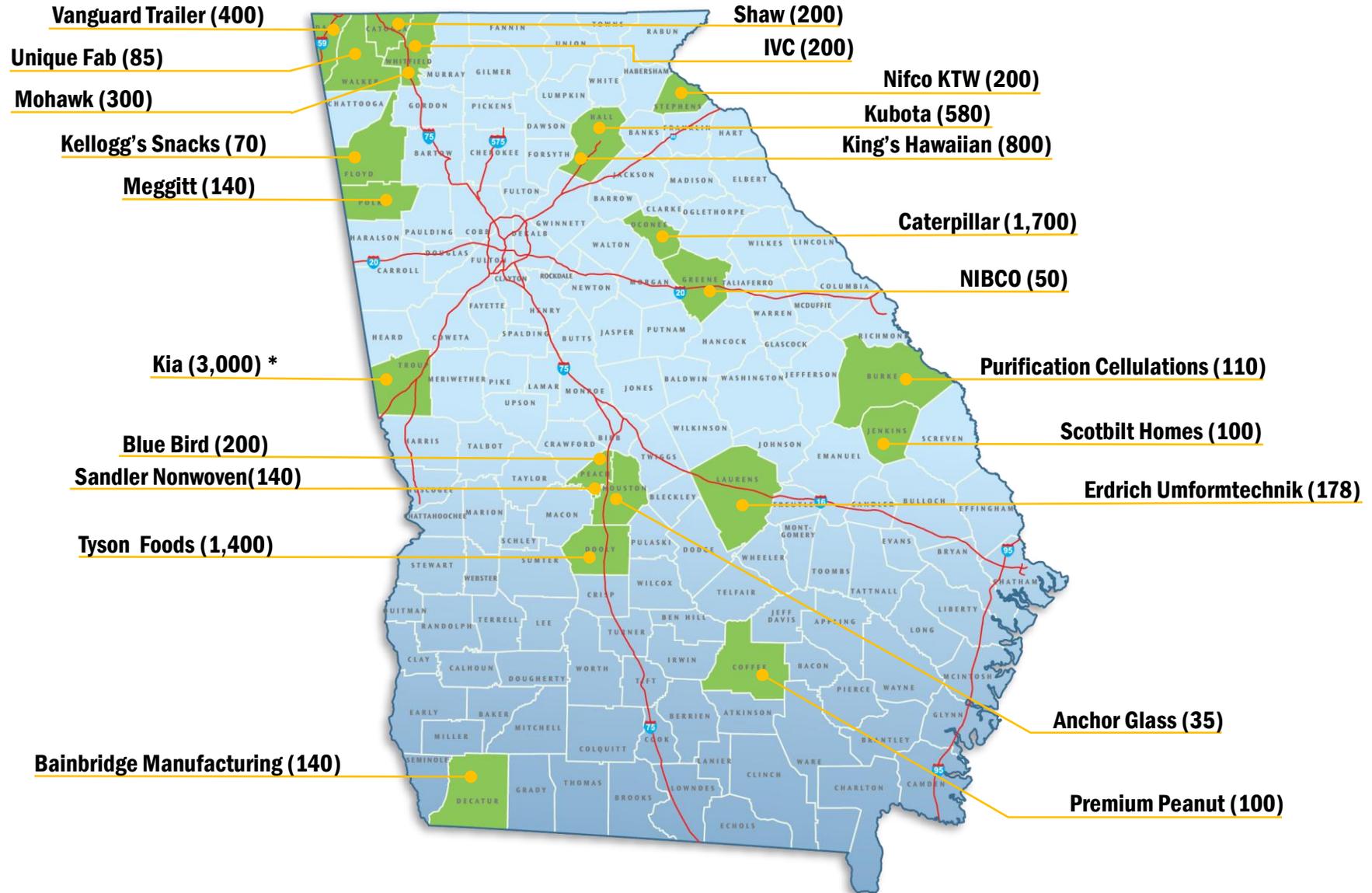
Sweden



United Kingdom

## Assisting Leading Companies





## Coffee County: Premium Peanut





## Peach County: Blue Bird





## Greene County: NIBCO





## Oconee County: Caterpillar



**CATERPILLAR**<sup>®</sup>



## Whitfield County: ivc



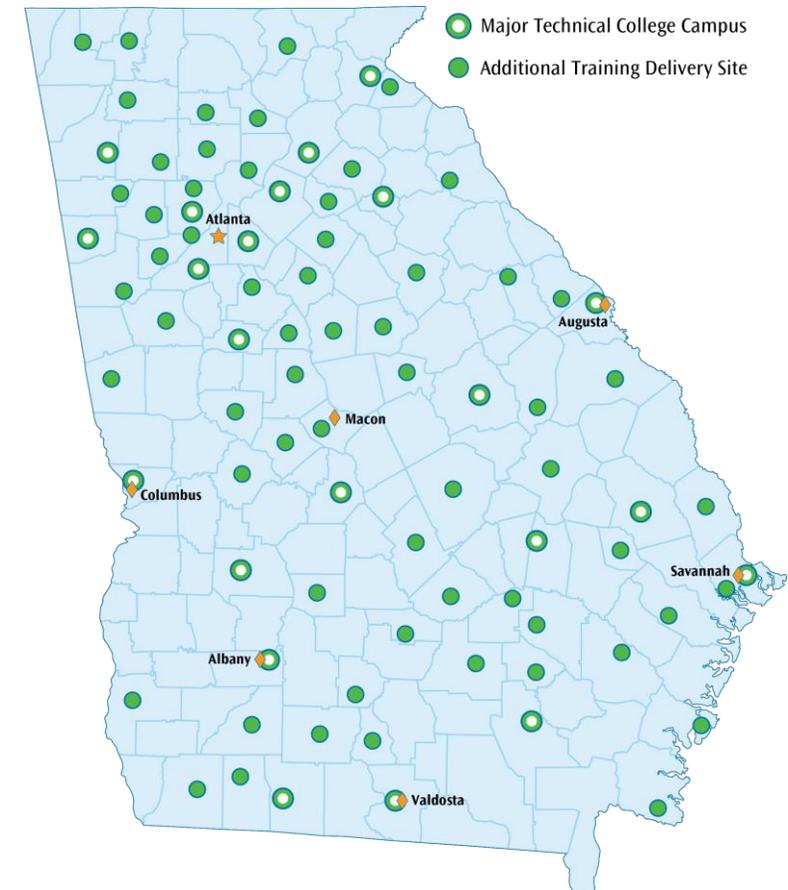
# Quick Start's Strategic Workforce Solutions for Client Projects

*QUICK START'S STRATEGIC WORKFORCE SOLUTIONS FOR CLIENT PROJECTS*

## Partnership with the Technical College System of Georgia

› TCSG workforce development solutions include:

- ◆ Support for applicant recruitment
- ◆ On-campus job fairs
- ◆ Programs in specialty fields
- ◆ Corporate contract training
- ◆ Customized TCCs
- ◆ HOPE Grant



*QUICK START'S STRATEGIC WORKFORCE SOLUTIONS FOR CLIENT PROJECTS*

## Comprehensive, Customized Training

› *Core skills, such as:*

- ◆ Precision measurement
- ◆ Blueprint reading
- ◆ Plant safety
- ◆ Quality and safety
- ◆ Inventory control

› *Job-specific skills, such as:*

- ◆ Maintenance and troubleshooting
- ◆ Quality and inspection processes
- ◆ Programmable Logic Controllers (PLC)
- ◆ Electrical components and circuit operation
- ◆ Pneumatics/Hydraulics and system integration
- ◆ Robotics



*QUICK START'S STRATEGIC WORKFORCE SOLUTIONS FOR CLIENT PROJECTS*

## Comprehensive, Customized Training

- › *Leadership development, such as:*
  - ◆ High-performance leadership
  - ◆ Interviewing for results
  - ◆ Communication skills for leaders
  
- › *Productivity enhancement, such as:*
  - ◆ Six Sigma certification
  - ◆ Lean manufacturing
  - ◆ 5S visual factory
  - ◆ ISO 9000
  - ◆ Statistical process control



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Across All Georgia***



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