

**PROPOSAL  
PRIVATE HOMECARE  
MEDICAID WAIVER PROVIDER COMMUNITY**

**Recommendation 1: Expand the moratorium on new provider licenses**

The existing moratorium imposed for new private homecare licenses in north Georgia is applauded. However, the current level of private homecare waiver providers in all of Georgia should be addressed. Each provider must maintain a minimum level of business to cover its overhead costs to provide adequate care to Medicaid beneficiaries. Clinical staff ( RN & LPN) salaries for supervision of nurse aides and program integrity management are paramount to the success of providers. The glut of beneficiaries entering the waiver programs with no chosen provider creates a brokerage system where providers must wait, for example, for every 10<sup>th</sup> to 20<sup>th</sup> referral in south Georgia to every 300<sup>th</sup> referral in high density urban areas. This “provider rotation” system can compromise the financial stability of providers and results in poor care delivery for our Medicaid Waiver population.

**Recommendation 2: Establish minimum quality criteria for Medicaid Waiver providers**

Current Medicaid Waiver program quality criteria ( in binder) are vague and provides little to no established quality improvement initiatives when compared to Medicare programs such as hospice and home health utilizing similar home care delivery models. True Medicaid reform must include collaborative advisory committees, much like were utilized in previous years, to allow providers and regulatory agencies to establish quality criteria that will create continuous quality improvement. Providers should be incentivized to utilize current technologies to close program “loop holes” now existing within the waiver programs. It’s time to realize private care Medicaid waiver providers can do more to save precious Medicaid dollars for our state. By following proven managed care concepts, waiver providers can implement programs such as fall prevention, diabetic compliance and cardiovascular ( stroke & heart attack prevention) that will save our state millions of dollars, create jobs and keep Georgians where they want to be... in their own homes!